



Preventing and Preparing for PBM Audits in 2020

Eric Hartkopf, PharmD

Eric Hartkopf declares that he is an employee of PAAS National®, a pharmacy audit assistance company. He will not discuss off-label and/or investigational use in his presentation.

About the Speaker

Eric Hartkopf (pronounced “heart-cough”) received his Doctor of Pharmacy at the University of Wisconsin-Madison in 2009. For the last 8 years, Eric has worked as a pharmacist analyst for PAAS National®, a company that assists community pharmacies with third-party insurance audits as well as Fraud, Waste & Abuse and HIPAA compliance. Prior to joining PAAS, he obtained experience as a pharmacist in chain, independent and LTC pharmacy settings. His current responsibilities include providing direct assistance to member pharmacies to prepare for and respond to audits, developing tools & resources to support accurate billing of prescription claims, and reviewing PBM contracts for PAAS members. Eric has personally assisted pharmacies with more than 7,500 audits and helped members save millions of dollars.

For 27 years PAAS National® is the industry-leading advocate and defender of community pharmacies fighting for fair audit treatment.

About the Course

Simple mistakes or omissions can cost pharmacies thousands of dollars during an audit. Pharmacy audits are on the rise as PBMs continue to find new ways to profit from pharmacies. Understanding the many facets of the audit process, including triggers, trends, and prevention strategies will enable pharmacies to be more successful in an audit situation. New challenges in 2020 include revised FDA guidance on dispensing insulin pens, new DMEPOS order requirements and COVID-19 billing documentation requirements.

Pharmacist Objectives

1. Identify and describe prescription claims that are high risk for PBM audit.
2. Identify practices in your pharmacy that are most likely to trigger an audit and learn how to avoid them.
3. Recognize how to incorporate audit prevention strategies into pharmacy workflow.
4. Explain new audit targets for 2020.

Technician Objectives

1. Identify and describe prescription claims that are high risk for PBM audit.
2. Identify practices in your pharmacy that are most likely to trigger an audit and learn how to avoid them.
3. Recognize how to incorporate audit prevention strategies into pharmacy workflow.
4. Explain new audit targets for 2020.



This program is provided by the Illinois Pharmacists Association. The Illinois Pharmacists Association is accredited by the Accreditation Council for Pharmacy Education as a provider of continuing pharmacy education. This program is equivalent to 1.0 contact hours (0.10 CEUs) of pharmacy continuing education. No partial credit is allowed.

Course Participants:	Pharmacists, Technicians, Pharmacy Students
CPE Target Audience:	Pharmacists, Technicians
UANS:	0135-0000-20-030-L04-P; 0135-0000-20-030-L04-T 0135-0000-20-030-H04-P; 0135-0000-20-030-H04-T
Activity Type:	Knowledge
Contact hours:	1.0
Initial Release Date:	9/25/2020
Expiration Date:	9/25/2023